

BlackBerry Pricing for the State of Michigan

Equipment Pricing

BlackBerry 6510™ - Manufacturer's suggested price is \$549.99. The price when purchased by state purchase order is \$299.99. No further government or volume discounts will apply. An individual buying their own BlackBerry 6510 as a state employee will pay 3% to 10% above the state government price.

BlackBerry 7510™ - Actual cost will vary depending on vendor, length of contract, and actual contract selected. List price is about \$349.99. The price from Nextel for a state purchase is currently \$249.99.

BlackBerry Email-Only Plans (telephone use is additional)

There are two discounted email/Web service plans to choose from:

1. Unlimited plan for a discounted price of \$44.99 (regularly \$49.99)*
2. 3MB plan for a discounted price of \$35.99 (regularly \$39.99)*

* (Discounts quoted here reflect the State of Michigan discount of 10% for services.)

Note: the State of Michigan cannot purchase a BlackBerry device with Cellular or Direct Connect phone service only -- an email service **must** be included.

- For a flat fee of **\$44.99** per month, a State of Michigan user will receive unlimited BlackBerry access to web based email, unlimited wireless web access, and 200 inbound text message (15 cents per additional message after the 200 limit).
- For **\$35.99** per month, customers get up to 3MB (MegaBytes) of email usage per month, unlimited wireless web, and 200 incoming text messages. Each KB (KiloByte) of email usage/data traffic in excess of 3 MB will be charged at a \$0.01/KB rate. Text messages over the 200 message limit will cost \$0.15/message.

In **both** plans, you can make phone calls, but no phone time is included. Rates for Local calls are \$0.40/minute, Direct Connect calls are \$0.20/minute, and a Long Distance surcharge of an additional \$0.20/minute applies to both.

Service	Option 1	Option 2
Amount of email included	Unlimited	3MB / month
Monthly rate	\$44.99*	\$35.99*
Charge for excess email	N/A	\$0.01/KB
BlackBerry web browsing	Included	Included
Text messaging	200 messages per month included; \$0.15/message in excess of 200	\$0.15/message
Phone calls (same for both plans)	None included. Local cellular calls \$0.40/minute, Direct Connect \$0.20/minute. Long Distance is an additional \$0.20/minute.	

*Price listed here reflects the State of Michigan 10% discount.

Bundled Voice and Data Service Pricing

Nextel has two special rate plans for State of Michigan customers, combining voice and data services. These plans offer Unlimited Nationwide Direct Connect and Free Incoming Minutes. They will be more attractive to users who plan to use the BlackBerry as a phone on a regular basis.

- The BlackBerry **Nationwide Unlimited Plan** is **\$71.99** per month. It includes unlimited email, and unlimited local and nationwide Direct Connect service. The cellular voice plan is pay-as-you go, with usage charged at \$0.40 per minute for local calls. There is an additional charge of \$0.20 per minute for long distance calls. On this plan, you **pay** for **incoming** and **outgoing** calls.
- The BlackBerry **Nationwide Unlimited Free Incoming Plan** is offered at **\$89.99** per month. It also comes with unlimited email, unlimited local and nationwide Direct Connect service, unlimited incoming cellular calling and no additional charge for long distance. 300 minutes per month are included for **outgoing** cellular calls, with overage charged at a rate of \$0.40 per minute.

These plans are outlined in the box below, with pricing that reflects the State of Michigan's discount of 10%.


	Nationwide Unlimited Plan	Nationwide Unlimited Free Incoming Plan
Monthly rate	\$71.99	\$89.99
Email included	Unlimited	Unlimited
Nationwide Direct Calling	Unlimited	Unlimited
Local Cellular Calling - incoming	Pay As You Go: \$0.40/min	Unlimited Incoming
Cellular Long Distance	Pay As You Go: \$0.60/min	Included
Cellular minutes - outgoing	None included, same charges as above.	300 outgoing minutes included; \$0.40 per additional minute

Questions and Ordering

Options for purchase and service should be discussed with **Richard Van Buskirk**, Nextel Government Account Executive. His phone number is **810-217-0479**. Mr. Van Buskirk should be contacted in order to begin the purchase of a BlackBerry device, regardless of whether the purchase is for an agency or an individual. If the plans described here do not meet your needs, call Mr. Van Buskirk to discuss a custom plan.

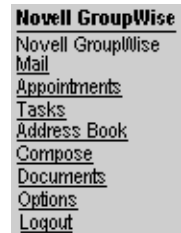
The following procedure is an excerpt from the DIT User Guide for the BlackBerry. It is offered here to facilitate setup of the device. We recommend that you read the entire guide, to become familiar with the many features of the device.

Procedure to Access a GroupWise 5 Mailbox

1. Turn on the BlackBerry. Let it run for a minute before starting the next step. This is to assure a contact with a local cell tower.
2. On the Home page, open the **Nextel Online** application. It is identified by an icon  showing the letters "NOL".
 - a. Use the trackwheel to highlight the NOL icon.
 - b. **Click** the icon. (Press the trackwheel button.)
3. A menu will appear. Use the trackwheel to select **any choice in the list**. Click it.
4. A menu appears on the right. Use the trackwheel to select **Go To:...** Click it.
5. If your BlackBerry was delivered from DIT, it should be set to go to the web portal already. If not, the URL is:
https://gw1.state.mi.us/servlet/webacc
(Note that the protocol to use is **https**, not **http**. This is a secure web protocol, required for this connection.) If the URL appears, scroll to **OK**, and click it. If it doesn't appear type the URL then scroll to **OK** and click it.

Typing note: In order to type a **slash (/)**, press the **Alt** key, then the letter **G**. To type a **colon**, press the **Alt** key, then the letter **H**.

6. The word "**Requesting**" appears in the upper right corner of the BlackBerry. Wait until the screen changes.
7. A Novell **GroupWise login screen** should appear. Use the trackwheel to scroll to the **Username** field to enter your user name. If there is already a user name in the Username field that is not yours, use the trackwheel to go past the Username field, then back up to it. This places the cursor at the end of the field. Backspace over the incorrect user name, and type yours.
8. Use the trackwheel to scroll to the **Password** field. Type your GroupWise password. (You cannot use this method to get your email if your GroupWise account does not have a password.)
9. Scroll down to the word **Accept** at the bottom of the screen. **Click** the word with the trackwheel. Wait.
10. A GroupWise mailbox screen will appear that shows the options available to you. Typically, you will see Mail, Appointments, Tasks, and other options. As before, click the option you want, then a menu will appear on the right. Choose "link" by clicking it.



Working with GroupWise 6.5 Address Books, E-mail, Appointments, and Tasks

NotifyLink is the software package that is used to synchronize a user's GroupWise information to the BlackBerry device. The synchronization is configured to occur in 3 minute intervals. There is also a procedure to synchronize the BlackBerry manually.

E-mail

To Access GroupWise e-mail folders on a BlackBerry device:

1. Press the Escape button until the BlackBerry is displaying the main menu.
2. Use the trackwheel to navigate to the **E-mail** icon.
3. Click the trackwheel.

Clicking the trackwheel opens a pop up menu with several functions. It is recommended that only the following items should be used.

Hide Menu	Closes the pop up menu.
View	Opens the selected message.
Save	Moves the selected message to the Saved folder.
Delete	Deletes the selected message.
Delete All	Deletes all messages in the current folder.
Mark Unread	Marks the selected message as unread.
Get / Sent	Forces a manual synchronization.
Switch Folder	Toggles between the Inbox, Drafts, Outbox, Sent Items, and Saved folders.
Compose	Used to create a new e-mail message.
Request Meeting	Used to send an appointment.
Close	Closes the e-mail screen and returns to the main menu.

To Compose a Message

1. Press the Escape button until the BlackBerry is displaying the main menu.
2. Use the trackwheel to navigate to the **E-mail** icon.
3. Click the trackwheel twice.
4. Rotate the trackwheel to select **Compose**.
5. Using the trackwheel and the keypad, complete the desired e-mail fields.
6. Click the trackwheel.
7. Rotate the trackwheel to select **Send**.
8. Click the trackwheel.

Calendar

Receiving New Appointments

When a new appointment is received, two e-mails will appear in the e-mail Inbox. The first is a notification that the appointment has been added to the Calendar. This email can be identified by the Sender - **Calendar**, and the Subject - **Add**. The second email contains the text of the appointment. In the e-mail inbox, this appointment displays the actual Sender and Subject of the appointment.

To Accept or Decline an Appointment

1. Press the Escape button until the BlackBerry is displaying the main menu.
2. Use the trackwheel to navigate to the **E-mail** icon.
3. Rotate the trackwheel to select the desired appointment.
4. Click three times.
5. Rotate the trackwheel to select either **Accept** or **Decline**.
6. Select either **Yes** or **No** at the prompt to **Add text to your reply**.

To View Existing Appointments on the Calendar

1. Press the Escape button until the BlackBerry is displaying the main menu.
2. Use the trackwheel to navigate to the **Calendar** icon.
3. Click the trackwheel.
4. Rotate the trackwheel and click on on the **desired day of the week**.
5. Rotate the trackwheel again to select the desired appointment.
6. Click the trackwheel twice to open the appointment.

To Compose an Appointment

1. Press the Escape button until the BlackBerry is displaying the main menu.
2. Use the trackwheel to navigate to the **E-mail** icon.
3. Click the trackwheel twice.
4. Rotate the trackball to select **Request Meeting**.
5. Using the trackwheel and the keypad, complete the desired fields.
6. Click the trackwheel.
7. Rotate the trackwheel to select **Send**.
8. Click the trackwheel.

Tasks

Receiving New Tasks

When a new task is received, an e-mail will appear in the e-mail Inbox. The first is a notification that the Task has been added to the Task List. This email can be identified by the Sender - **Tasks**, and the Subject - **Add**.

To View a Task on the Task List

1. Press the Escape button until the BlackBerry is displaying the main menu.
2. Using the trackwheel navigate to and click on the **Tasks** icon.
3. Rotate the trackwheel and click twice on the desired task.

To Mark a Task Complete

1. Press the Escape button until the BlackBerry is displaying the main menu.
2. Using the trackwheel navigate to and click on the **Tasks** icon.
3. Rotate the trackwheel and click twice on the desired task.
4. Select **Mark Completed** and click on the trackwheel.